

## Net sales of the 2002 first quarter

### First quarter 2002 net sales

*in millions of euros*

	<b>Q1.02</b>	Q1.01	Q4.01
Net sales	1,080	1,233	1,104
Net sales (at constant copper price)	1,018	1,119	1,071
Energy	515	512	563
Telecom	144	219	170
Electrical wires	283	302	246
Distribution & others	76	86	92

At constant metal price, net sales decreased by 9% (and by 11.3% on a comparable basis) compared with the 2001 first quarter, and by 5% compared with the fourth quarter of 2001.

### Net sales by business division (at constant non-ferrous metal price)

*in millions of euros*

	<b>Q1.02</b>	Q1.01	Q4.01
<b>Energy (main activities)</b>			
Infrastructure	190	167	241
Building	194	207	196
Industry	112	113	104
<b>Telecom</b>			
Infrastructure	53	91	82
Private networks	56	77	53
Industry	35	51	35
<b>Electrical wires</b>			
Wirerod	145	148	129
Bare wires	34	36	27
Winding wires	104	118	91